

Financial Statements

As of and for the years ended June 30, 2023 and 2022

WithAll

St. Louis Park, Minnesota





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Independent Auditors' Report

To the Board of Directors WithAll St. Louis Park, Minnesota

Opinion

We have audited the accompanying financial statements of WithAll (a nonprofit organization), which comprise the statements of financial position as of June 30, 2023 and 2022, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material aspects, the financial position of WithAll as of June 30, 2023 and 2022, and the changes it its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section in our report. We are required to be independent of WithAll and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about WithAll's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Independent Auditors' Report (continued)

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of WithAll's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about WithAll's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audits, significant audit findings, and certain internal control related matters that we identified during the audits.

Altruic Advisors, CPAs

Certified Public Accountants

Bloomington, Minnesota February 8, 2024

Statements of Financial Position

June 30	2023	2022		
ASSETS				
Current Assets				
Cash	\$ 464,413	\$	583,193	
Pledges receivable	59,655		100,797	
Investments	402,173		121,231	
Prepaid expenses	1,558		334	
Total current assets	927,799		805,555	
Intangible Assets				
Web development	10,000		-	
Less accumulated amortization	(278)			
Net intangible assets	9,722		-	
Total assets	\$ 937,521	\$	805,555	
LIABILITIES AND NET ASSETS				
Current Liabilities				
Accounts payable	\$ 15,856	\$	59,125	
Accrued payroll expenses	7,047		3,884	
Total current liabilities	22,903		63,009	
Net Assets				
Without donor restrictions				
Undesignated	855,618		641,749	
Total without donor restrictions	855,618		641,749	
With donor restrictions	59,000		100,797	
Total net assets	914,618		742,546	
Total liabilities and net assets	\$ 937,521	\$	805,555	

Statement of Activities

	Without Donor Restrictions		With Donor Restrictions		Total
Operating Support and Revenue					
Operating Support					
Grants and contributions	\$	479,205	\$	100,000	\$ 579,205
Special event support		203,502		-	203,502
Net assets released from restrictions					
Satisfaction of purpose restrictions		91,000		(91,000)	-
Expiration of time restrictions		50,797		(50,797)	-
Total operating support		824,504		(41,797)	 782,707
Operating Revenue					
Special events revenue,					
net of direct costs of \$85,971		(38,759)		-	(38,759)
Total operating revenue		(38,759)		-	(38,759)
Total operating support and revenue		785,745		(41,797)	743,948
Operating Expenses					
Program services		383,352		-	383,352
Supporting services					
General and administrative		116,976		-	116,976
Fundraising		76,078		-	76,078
Total operating expenses		576,406		-	 576,406
Total operating support and revenue in					
excess (deficit) of operating expenses		209,339		(41,797)	 167,542
Other Changes					
Interest income		3,154		-	3,154
Unrealized gain on investments		1,376		-	1,376
Total other changes		4,530		-	4,530
Change in Net Assets		213,869		(41,797)	172,072
Net Assets, Beginning of Year		641,749		100,797	 742,546
Net Assets, End of Year	\$	855,618	\$	59,000	\$ 914,618

Statement of Activities

	Without Donor Restrictions			ith Donor	Total	
Operating Support and Revenue Operating Support						
Grants and contributions	\$	715,858	\$	150,797	\$	866,655
Special events - in-kind services	Ψ	25,620	Ψ	-	Ψ	25,620
Net assets released from restrictions		,				,,
Expiration of time restrictions		50,000		(50,000)		-
Total operating support		791,478		100,797		892,275
Operating Revenue						
Special events sales,						
net of direct costs of \$63,308		(33,169)				(33,169)
Total operating revenue		(33,169)		-		(33,169)
Total operating support and revenue		758,309		100,797		859,106
Operating Expenses						
Program services		433,266		-		433,266
Supporting services						
General and administrative		65,165		-		65,165
Fundraising		36,503				36,503
Total operating expenses		534,934		<u>-</u>		534,934
Total operating support and revenue in						
excess of operating expenses		223,375		100,797		324,172
Other Changes						
Interest income		471		-		471
Unrealized loss on investments		(694)				(694)
Total other changes		(223)		-		(223)
Change in Net Assets		223,152		100,797		323,949
Net Assets, Beginning of Year		418,597				418,597
Net Assets, End of Year	\$	641,749	\$	100,797	\$	742,546

Statement of Functional Expenses

	Supporting Services									
	Program	_	Gene	ral and						Total
	Services		Admir	nistrative	Fundraising		Total		E	xpenses
Salaries and wages	\$ 50,05	5	\$	25,027	\$	50,055	\$	75,082	\$	125,137
Payroll taxes	3,01	1		1,506		3,011		4,517		7,528
Employee benefits	4,29	8		2,149		4,298		6,447		10,745
Total personnel costs	57,36	4		28,682		57,364		86,046		143,410
Direct program expenses	136,79	5		-		-		-		136,795
Contracted staff	100,33	1		12,541		12,541		25,082		125,413
Consulting services	77,34	9		19,337		-		19,337		96,686
Accounting services		-		33,999		-		33,999		33,999
Information technology	7,37	0		3,685		3,685		7,370		14,740
Banking and other fees		-		4,524		-		4,524		4,524
Legal services		-		4,281		-		4,281		4,281
Advertising and marketing	2,06	6		-		2,066		2,066		4,132
Insurance		-		2,675		-		2,675		2,675
Membership dues		-		2,208		-		2,208		2,208
Occupancy		-		1,683		-		1,683		1,683
Lobbying expenses	1,25	0		-		-		-		1,250
Office expenses		-		1,062		-		1,062		1,062
Other professional fees		-		1,009		-		1,009		1,009
Travel and meetings	82	7		-		92		92		919
Staff development and recognition		-		682		-		682		682
Printing and mailing		-		330		330		660		660
Amortization		-		278		-		278		278
Total expenses	\$ 383,35	2	\$	116,976	\$	76,078	\$	193,054	\$	576,406

Statement of Functional Expenses

		Supporting Services								
	ı	Program		General and					Total	
	,	Services	Adm	ninistrative	Fundraising		Total		E	xpenses
Contracted staff	\$	255,399	\$	31,925	\$	31,925	\$	63,850	\$	319,249
Direct program expenses		119,119		-		=		-		119,119
Consulting services		51,053		12,763		=		12,763		63,816
Information technology		4,874		2,437		2,437		4,874		9,748
Banking and other fees		-		4,991		-		4,991		4,991
Insurance		-		4,680		-		4,680		4,680
Printing and mailing		-		1,888		1,888		3,776		3,776
Membership dues		-		2,283		-		2,283		2,283
Staff development and recognition		-		2,213		=		2,213		2,213
Lobbying expenses		1,875		-		-		-		1,875
Legal services		-		1,557		-		1,557		1,557
Travel and meetings		780		-		87		87		867
Office expenses		-		428		-		428		428
Advertising and marketing		166		-		166		166		332
Total expenses	\$	433,266	\$	65,165	\$	36,503	\$	101,668	\$	534,934

Statements of Cash Flows

Increase (Decrease) in Cash

Years ended June 30	2023			2022		
Cash Flows From Operating Activities						
Change in net assets	\$	172,072	\$	323,949		
Adjustments to reconcile change in net assets						
to net cash provided by operating activities						
Amortization		278		-		
Unrealized (gain) loss on investments		(1,376)		694		
Increase (decrease) from changes in assets and liabilities						
Pledges receivable		41,142		(100,797)		
Prepaid expenses		(1,224)		3,242		
Accounts payable		(43,269)		21,729		
Accrued payroll expenses		3,163		(7,910)		
Net cash provided by operating activities		170,786		240,907		
Cash Flows From Investing Activities						
Net purchases of investments		(279,566)		(21,912)		
Net purchases of property and equipment		(10,000)		-		
Net cash used by investing activities		(289,566)		(21,912)		
Net Increase (Decrease) in Cash		(118,780)		218,995		
Cash, Beginning of Year		583,193		364,198		
Cash, End of Year	\$	464,413	\$	583,193		

Notes to Financial Statements

June 30, 2023 and 2022

Note 1 - Nature of Organization and Significant Accounting Policies

Nature of Organization. WithAll ("the Organization") is a Minnesota non-profit corporation that is committed to supporting those recovering from an eating disorder and fiercely working to prevent eating disorders and inspire well-being. The Organization's programs are largely supported by grants and contributions from interested parties.

Description of Program Services:

What to Say. What to Say is an initiative dedicated to equipping adults with simple tools to help kids develop healthy relationships with food and body. Adults are encouraged to stop diet and weight talk and take the What to Say pledge. By signing the pledge, adults receive a Simple Guide for What to Say and other tips and prompts to help protect the kids in their life.

Recovery Support Program. While pursuing recovery from an eating disorder, financial hardship can make completing essential treatment challenging or unattainable. The Organization issues grants for rent/mortgage or groceries while the grant recipient focuses on recovery while attending intensive eating disorder treatment.

Description of Supporting Services:

General and Administrative. Includes the functions necessary to provide support to the organization's program activities. General and administrative activities include those that provide governance (Board of Directors), oversight, business management, financial recordkeeping, budgeting, legal services, human resource management, and similar activities that ensure an adequate working environment and an equitable employment program.

Fundraising. Provides the structure necessary to encourage and secure private financial support from individuals, foundations, and corporations, including donations and pledges received during special events.

Use of Estimates. The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Basis of Accounting. The financial statements of the Organization have been prepared on the accrual basis of accounting and, accordingly, reflect all significant receivables, payables, and other liabilities.

Cash and Cash Equivalents. The Organization considers all highly liquid debt instruments with maturities of three months or less to be cash equivalents. The carrying value of cash and cash equivalents approximates fair value because of the short maturities of those financial instruments.

Notes to Financial Statements

June 30, 2023 and 2022

Note 1 - Nature of Organization and Significant Accounting Policies (continued)

Pledges Receivable. Pledges receivable consist of unconditional pledges not yet collected. Balances still outstanding after management has used reasonable collection efforts are written off through a reduction to the allowance account and a corresponding reduction to pledges receivable. The allowance is management's best estimate of uncollectable amounts and is determined based on historical performance as well as current information of individual pledges as known to management. The Organization believes all pledges receivable are fully collectable at June 30, 2023 and 2022.

Investments. The Organization's investments are stated at fair value. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The Organization's management determines the valuation policies utilizing information provided by the investment advisors and custodians. See *Fair Value Measurements*.

Fair Value Measurements. The Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") 820, Fair Value Measurements and Disclosures, provides the framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy under FASB ASC 820 are described below:

Level 1. Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Organization has the ability to access.

Level 2. Inputs to the valuation methodology include:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in inactive markets;
- Inputs other than quoted prices that are observable for the asset or liability; and
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3. Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Notes to Financial Statements

June 30, 2023 and 2022

Note 1 - Nature of Organization and Significant Accounting Policies (continued)

The following is a description of the valuation methodologies used for certain assets measured at fair value.

Certificates of Deposit. The Organization values certificates of deposit at fair value by discounting the related cash flows based on current yields of similar instruments with comparable durations considering the credit-worthiness of the issuer. Early withdrawal charges may apply in the event the instruments are liquidated prior to their scheduled maturity date.

Mutual Funds. The Organization values mutual funds with readily determinable market values at fair value as determined by quoted market prices on national security exchanges valued at the closing price on the last business day of the fiscal year. Securities traded on the over-the-counter market are valued at the last reported bid price.

The valuation methodologies may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Organization believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

Property and Equipment. It is the Organization's policy to capitalize property and equipment at cost for purchases over \$500, while repair and maintenance items are charged to expense. Donations of property and equipment are capitalized at their estimated fair value on the date of gift. Such donations are reported as unrestricted contributions unless the donor has restricted the donated asset to a specific purpose. Property and equipment are depreciated or amortized using the straight-line method over the estimated useful lives of the assets. The Organization did not have property and equipment as of June 30, 2023 and 2022.

Intangible Assets. Web development costs are stated at cost and amortized when placed in service. Amortization is calculated using the straight-line method over the estimated useful lives of the assets, which is generally three years. The Organization capitalizes all costs over \$500, while ongoing maintenance contracts are charged to expense when incurred. Amortization expense during the years ended June 30, 2023 and 2022 were \$278 and \$0, respectively.

Impairment of Long-Lived Assets. In the event that facts and circumstances indicate that property and equipment, or other assets, may be impaired, an evaluation of recoverability would be performed. If an evaluation is required, the estimated future undiscounted cash flows associated with the asset are compared to the asset's carrying amount to determine if a write-down to market value would be necessary. No impairment losses were recorded during the years ended June 30, 2023 and 2022.

Basis of Net Asset Presentation. The Organization reports information regarding its financial position and activities according to two classes of net assets: net assets without donor restrictions and net assets with donor restrictions.

Notes to Financial Statements

June 30, 2023 and 2022

Note 1 – Nature of Organization and Significant Accounting Policies (continued)

Basis of Net Asset Presentation (continued).

Net Assets Without Donor Restrictions. Net assets resulting from revenues generated by receiving contributions that have no donor stipulations, special events revenue, and receiving investment and other income, less expenses incurred in providing program related services, raising contributions, and performing administrative functions.

Net Assets With Donor Restrictions. Net assets resulting from gifts of cash and other assets that are received with donor or grantor stipulations that limit the use of the donated assets, until the donor or grantor restriction expires, that is until the stipulated time restriction ends or the purpose of the restriction is accomplished.

Revenue Recognition.

The Organization has adopted the Financial Accounting Standards Board's Accounting Standards Update ("ASU") No. 2014-09, Revenue from Contracts with Customers (Topic 606). This ASU is based on the principle that revenue is recognized to depict the transfer of goods and services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods and services. This ASU also requires additional disclosure about the nature, amount, timing, judgments, changes in judgments, and assets recognized for costs incurred to obtain or fulfill a contract. The Organization uses a portfolio approach to group contracts with similar characteristics.

Special Events Sales. The Organization records sales from special events as items are provided to the purchaser. These sales are generally point-of-sale in nature.

Grants and Contributions. Grants and contributions are recognized when the amounts are received. Donor-restricted grants and contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions. Grants and contributions that are restricted by the grantor or donor are reported as increases in net assets without donor restrictions if the restrictions expire in the fiscal year in which the amounts are recognized.

Contributed Services. The Organization records the fair value of contributed services in the financial statements if the services either (a) create or enhance a nonfinancial asset or (b) require specialized skills, are provided by persons possessing those skills, and would need to be purchased if they were not donated. Certain other volunteer services are not recorded in these financial statements as they do not meet the criteria for recognition.

Advertising. The Organization expenses advertising costs, including donated advertising, as incurred. Total advertising expense for the years ended June 30, 2023 and 2022 was \$4,132 and \$332, respectively.

Notes to Financial Statements

June 30, 2023 and 2022

Note 1 - Nature of Organization and Significant Accounting Policies (continued)

Income Taxes. WithAll is a nonprofit corporation exempt from income taxes as described in Section 501(c)(3) of the Internal Revenue Code and is classified by the Internal Revenue Service as other than a private foundation. Accordingly, no provision for income taxes has been made.

Functional Allocation of Expenses. Direct expenses have been allocated to the applicable program for which the expenses were incurred. Indirect expenses have been allocated between program and supporting services based on an analysis of personnel time and space utilized for the related activities.

Subsequent Events. The Organization evaluates events and transactions occurring subsequent to the date of the financial statements for matters requiring recognition or disclosure in the financial statements. The accompanying financial statements consider events through February 8, 2024, the date at which the financial statements were available for release.

Note 2 – Prior Period Adjustment

The Organization has recorded a prior period adjustment to correct errors to pledges receivable, as determined by management after the release of the June 30, 2022 financial statements. The financial statements have been restated to increase pledges receivable by \$100,000 and to increase net assets with time restrictions by \$100,000 as of June 30, 2022.

Note 3 - Fair Value Measurements

The following table summarizes the Organization's fair value of assets measured on a recurring basis by fair value ("FV") hierarchy and by NAV as of June 30, 2023:

	 Total Level 1		 Level 2	Level 3		
Certificates of deposit Charles Schwab Bank	\$ 299,921	\$	-	\$ 299,921	\$	-
FDIC-insured bank deposits	 102,252		102,252	-		-
	\$ 402,173	\$	102,252	\$ 299,921	\$	-

The following table summarizes the Organization's fair value of assets measured on a recurring basis by fair value ("FV") hierarchy and by NAV as of June 30, 2022:

	Total		Level 1		_evel 2	Level 3	
Certificates of deposit Mutual funds	\$ 99,991	\$	-	\$	99,991	\$	-
Large cap growth	21,240		21,240		-		-
	\$ 121,231	\$	21,240	\$	99,991	\$	-

Notes to Financial Statements

June 30, 2023 and 2022

Note 4 - Net Assets With Donor Restrictions

The balances of net assets with donor restrictions were as follows for the year ended June 30, 2023:

	Ju	ly 1, 2022					Jun	e 30, 2023	
	E	Balance Additions			R	Releases	Balance		
Purpose restricted	\$	-	\$	100,000	\$	91,000	\$	9,000	
Time restricted		100,797		-		50,797		50,000	
Total	\$	100,797	\$	100,000	\$	141,797	\$	59,000	

The balances of net assets with donor restrictions were as follows for the year ended June 30, 2022:

	July 1, 2021			June 30, 2022	
	Balance	Balance Additions		Balance	
Time restricted	\$ -	\$ 150,797	\$ 50,000	\$ 100,797	
Total	\$ -	\$ 150,797	\$ 50,000	\$ 100,797	

Note 5 - In-kind Contributions

The Organization received the following in-kind contributions during the years ended June 30:

	2023	2022	Usage
Donated specialized services	\$ 10,820	\$ 25,620	Special events

The Organization received donated services that were valued using estimated average hourly wage for identical services using pricing data of similar services under a 'like-kind' methodology, considering the utility of the services at the time of the contribution. No in-kind contributions were restricted.

Note 6 - Special Events

The Organization derived net support and revenue from the following special fundraising event during the year ended June 30, 2023:

	Golf Event	
Ticket sales and other revenue	\$	47,212
Total event support		203,502
Gross event receipts		250,714
Direct costs		(85,971)
Net revenue and support	\$	164,743

The Organization derived net support and revenue from the following special fundraising event during the year ended June 30, 2022:

	Virt	Virtual Event	
Contributions and sales	\$	55,759	
Direct costs		(63,308)	
Net revenue and support	\$	(7,549)	

Notes to Financial Statements

June 30, 2023 and 2022

Note 7 - Liquidity and Availability of Resources

The Organization may receive contributions and promises to give that are restricted by donors and grantors, and considers such contributions restricted for programs which are ongoing, major, and central to its annual operations to be available to meet cash needs for general expenditures. The Organization manages its liquidity and reserves following three guiding principles: operating within a prudent range of financial soundness and stability; maintaining adequate liquid assets to fund near-term operating needs; and maintaining sufficient reserves to provide reasonable assurance that long-term obligations will be discharged. The Organization has a liquidity policy to maintain current financial assets less current liabilities at a minimum of six months of budgeted operating expenses. To achieve this target, the Organization forecasts its future cash flows and monitors its reserves and liquidity quarterly. During the year ended June 30, 2023, the level of liquidity and reserves was managed within the policy requirements.

The Organization's financial assets available for general expenditures within one year are as follows at June 30:

Financial assets at year-end:	2023	2022
Cash	\$ 464,413	\$ 583,193
Pledges receivable	59,655	100,797
Investments	402,173	121,231
Financial assets available for general		
expenditures within one year	<u>\$ 926,241</u>	\$ 805,221

Substantially all of the Organization's net asset restrictions are generally released within the next fiscal year. The Organization anticipates that all net asset restrictions as of June 30, 2023 will be fully released during the next fiscal year.

Note 8 - Concentrations and Credit Risk

The Organization's financial instruments that are exposed to concentrations of credit risk consist primarily of its cash and pledges receivable.

Bank Deposits. At certain times during the year ended June 30, 2023, the Organization maintained cash balances in excess of federally insured limits. Management believes the risk of loss on these amounts is minimal.

Receivables Concentration. Approximately 84% of the Organization's pledges receivable were due from one grantor as of June 30, 2023. The Organization believes that all pledges receivable are fully collectable at June 30, 2023 and 2022.